THE AMERICAN COLLEGE OF FINANCIAL SERVICES®

RICP®

Retirement Income Certified Professional®

Specialize in Retirement Income Planning

TheAmericanCollege.edu/RICP

Why Become an RICP®?

With more and more Baby Boomers retiring each day, advisors' fastest-growing client segment is in need of stable, lasting income.

Becoming an RICP® provides you:

- Knowledge to expand into specialized income planning
- Credibility with clients seeking retirement income advice
- Expertise on all income approaches and styles
- Recognition of your status as a specialist in this field
- Preparation for the changing advisory landscape

> *"I am absolutely amazed at the depth of the conversations regarding income planning, the fair and balanced comparisons of the different techniques, and the quality of the education overall. All serious financial planners should pursue an RICP® designation.*
>
> **Eric Langenfeld, RICP®, BPC**

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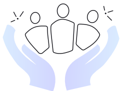
Consumers rank retirement income planning #1 in their advisor search process.[1]

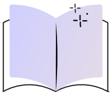
[1]The American College O. Alfred Granum Center for Financial Security Consumer Survey. January 2022.

Your Differentiator: Retirement Specialization

The College's RICP® Program offers practical, comprehensive knowledge to meet growing demand. Study the three-course curriculum at your own pace, engage through online office hours, and receive support from the nation's preeminent retirement planning thought leaders and our academic advising team.

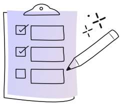


Elite faculty of nationally-recognized academics, researchers, and practitioners



Comprehensive curriculum supporting a 21st-century, best-interest approach to retirement income planning

Enhanced e-learning with short videos, knowledge checks, case studies, and quizzes, as well as automated reporting to track progress



New electives and course stackability provide accelerated learning path and connections to future designation programs

81% of designees report notable improvement in client service.[2]

[2] FUSE Research Network. The American College of Financial Services Designation Outcomes Study. 2024. Based on reported three-year growth.

RICP® Program at a Glance

The RICP® is designed for financial professionals seeking to specialize in retirement income planning. It gives you the skills to build sustainable retirement plans using an approach-agnostic methodology.

Tuition

$2,795

Timing

Complete in four months or less

Format

100% online, self-study

Your Learning Outcomes

- Skills required to counter the 18 major risks in retirement
- Strategies for Social Security claiming
- Approaches to contain healthcare and long-term care costs
- Tools for estate and legacy planning
- Solutions for retirement plan savings

Tuition Savings and Scholarship Opportunities

Program tuition can be paid on a per-course basis, or packaged together at a reduced rate. Tuition covers your course fees, final exam, and course materials. Holders of the CFP® mark or ChFC® designation can complete the RICP® Program at reduced cost in three months or less.

Scholarship opportunities for qualifying groups are available.

Your Educational Journey Starts Here

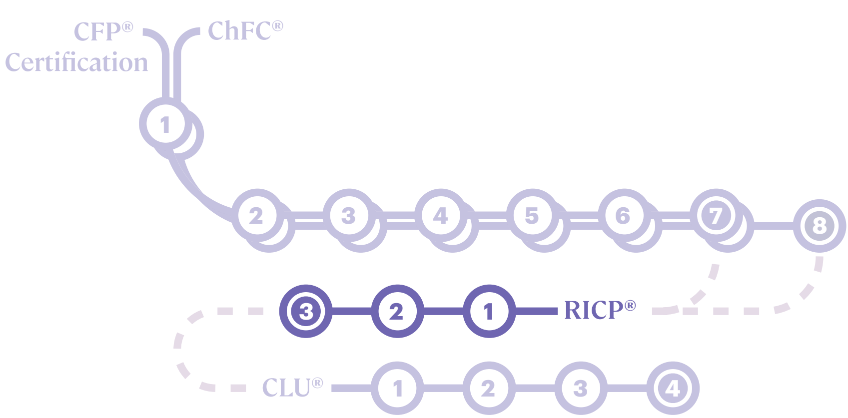
There are no prerequisite courses required to begin the RICP® program, but three years of experience in financial planning or a related profession are required to use the designation.

To receive the RICP® designation, you must:

- Have attained a high school diploma or the equivalent
- Successfully complete the three required courses
- Agree to comply with The American College Code of Ethics and Procedures
- Participate in the annual Professional Recertification Program (PRP) to maintain the designation

Your Roadmap to Success

Your learning journey doesn't have to begin or end with earning your RICP®. Our three-course program can fit into any lifelong learning journey with The American College of Financial Services.



An excellent complement to planning credentials such as the CFP® certification or ChFC® designation, the RICP® Program can fit into any lifelong learning journey with The American College of Financial Services. Holders of these marks only need to complete two additional courses to earn their RICP®! To further your knowledge to support these clients, you can successfully complete four (4) more courses to earn your CLU®.

Expertise For Every Stage

The American College of Financial Services delivers applied financial knowledge and education, promotes lifelong learning, and advocates for ethical standards for the benefit of society.

As a lifelong learning partner, you will benefit from:

- Extensive professional network of one-in-five financial advisors educated by The College
- Ready-to-use knowledge delivered by plugged-in, industry-leading experts
- Interactive community engagement featuring frequent webinars, conferences, and professional development events
- Advanced planning skills and real-world application not delivered elsewhere
- Modern education through the latest in mobile-friendly, e-learning technology
- Prestigious pedigree and client recognition from nearly 100 years of academic excellence

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